

Brent Cushenbery

From: Ryden, Dave G. <Dave.Ryden@as.willscot.com>
Sent: Thursday, February 23, 2017 10:32 AM
To: bcushenbery@mcn.org
Subject: Williams Scotsman budgetary pricing
Attachments: 24X40DSA.pdf

Hi Brent,

Thank you for your interest in Williams Scotsman's DSA approved classrooms (see attached floor plan).

Please use the following budgetary prices for both lease and sale;

24 month lease;

\$410 per month lease rate per classroom excluding sales tax. One classroom ramp is included.

\$3500 delivery to Point Arena. Price will vary depending on Caltrans and CHP requirements at time of delivery.

\$7760 installation to include skirting at prevailing wage

\$2600 dismantle and removal of skirting at prevailing wage

\$3500 return freight to Williams Scotsman Vacaville

Purchase;

\$32,000 purchase price per classroom excluding sales tax. One classroom ramp is included

\$3500 delivery to Point Arena. Price will vary depending on Caltrans and CHP requirements at time of delivery.

\$7760 installation to include skirting at prevailing wage

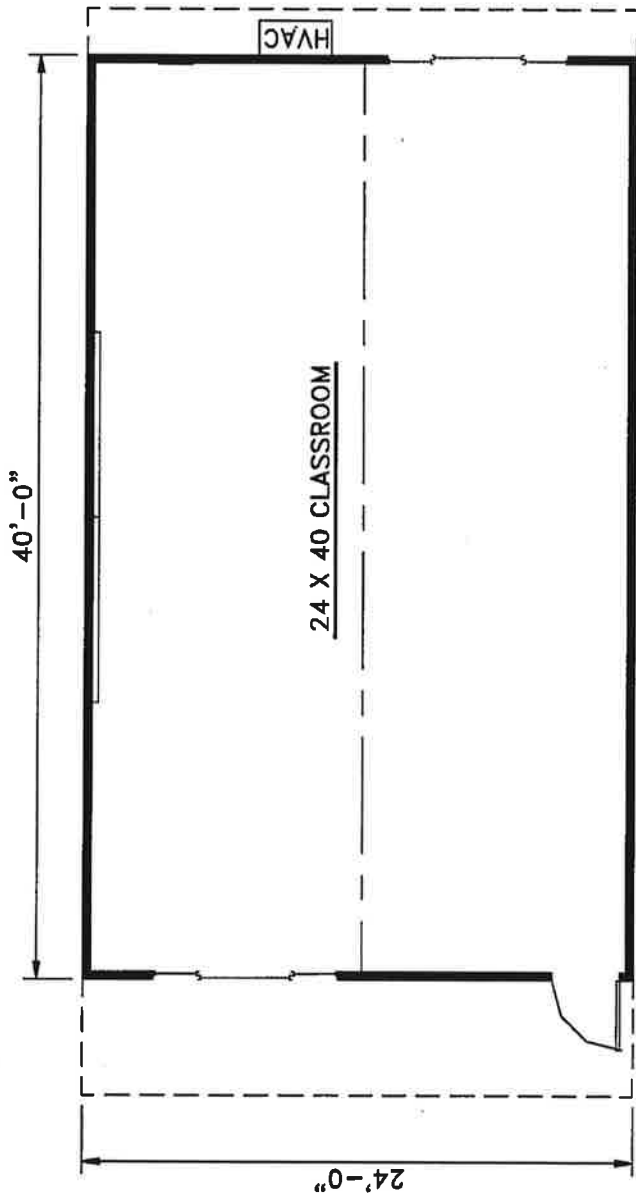
I hope this information is helpful and please let me know if you require any additional information.

Dave Ryden

ACCOUNT EXECUTIVE
Williams Scotsman – an Algeco Scotsman company
Office 707-451-3000 ext. 48113
www.willscot.com
4911 Allison Parkway, Vacaville, CA 95688



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Specifications

Size(s)

- 40' Box size
 - 24' Wide
 - 8' Ceiling height
- Interior Finish**
- Vinyl covered tack board walls
 - Carpet floors
 - T-grid ceiling

Electric

- Fluorescent ceiling lights
 - 120/240 volt single phase electric
 - Exterior light at exit door
- Windows/Door**
- Horizontal slider windows
 - Steel doors with classroom lock

Heating and Cooling

- Central HVAC
 - Ducted supply
- Exterior Finish/Frame**
- Wood siding or equal
 - Rigid steel frame construction
 - 26 gauge gutters & downspouts
 - 5' overhang at front, 2' at rear

Additional floor plans available. Floor plans and specifications may vary from those shown and are subject to in-stock availability.



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DSA Classroom 40x24

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Toll free: 800-782-1500
www.willscot.com

Sign up for the Easy Sale Option (see end of document for details)

Customer Information	Site Information	Mobile Modular Contact
Point Arena School District 45 Lake Street Point Arena, CA 95468 Scott Ritchie paschoolsmaint@mcn.org Phone: (707) 684-6515	Point Arena School District TBD Point Arena, CA 95468	Questions? Contact: Kevin Gibson Kevin.Gibson@mobilemodular.com Direct Phone: (925) 453-3143 Fax: (925) 453-3201

Product Information	Qty	Purchase Price	Extended Purchase Price	Taxable
Classroom, 24x40 DSA (Item1001) <i>Right Hand Door Configuration.Open plan.Tackboard interior.</i>	1	\$46,800.00	\$46,800.00	Y
Charges Upon Delivery	Qty	Charge Each	Total One Time	Taxable
Classroom, 24x40 DSA (Item1001)				
Block and Level Building (B5) (PW)	1	\$4,488.00	\$4,488.00	N
Delivery Haulage Lowboy 12 wide	2	\$1,344.00	\$2,688.00	N
Delivery Haulage Permit 12 wide Lowboy	2	\$150.00	\$300.00	N
Delivery Haulage Pilot 12 wide Lowboy	2	\$229.00	\$458.00	N
Installation, Ramp Skirting (PW)	36	\$16.00	\$576.00	Y
			<u>\$8,510.00</u>	
Alternate Pricing	Qty		Total One Time	Taxable
New 24x40 DSA Classroom	1		\$72,128.00	Y
			<u>\$72,128.00</u>	
	Total		<u>\$72,128.00</u>	
	Tax		<u>\$5,680.08</u>	
	Total including Taxes		<u>\$77,808.08</u>	
Total Estimated Charges (excludes Alternate Pricing)				
		Subtotal	\$55,310.00	
		Taxes	\$3,730.86	
		Total Charges (Including tax)	<u>\$59,040.86</u>	

Special Notes

Additional Note: This is a sale quote for a used 24x40 DSA Classroom unit sold in good condition. Quote is based on Level and accessible site by normal truck delivery. Alternative price quoted for a New unit. New purchase price does not include charges upon delivery. New building delivery currently is out to end of 2017 to beginning of 2018.

Block/Level: Price assumes building is installed on a MMC standard foundation. MMC assumes installation on the minimum foundation design criteria/tolerances. For DSA buildings, it is assumed building will be installed on the minimum amount of foundation lumber per the applicable DSA approved stockpile drawings and site will not exceed 4-1/2" out of level. Additional material and labor charges apply for installing buildings above minimum foundation design criteria, raising buildings to meet specific finish floor elevations, raising building level to adjacent buildings, landings, walkways, transitions, etc.

Budgetary Quote: Pricing provided is for budgetary purposes only. A revised quotation will be provided once project details are clarified. If you are new to modular buildings and wondering what you need to know about them, please visit www.mobilemodularrents.com and view our FAQ worksheet "Considering Modular Buildings for Your Space Needs?". *Delivery pricing is estimated based on delivery within 50 miles of branch location. Pilots and permits not included and may be required. We look forward to working with you to refine your requirements.

Flooring (Carpet): This building ships standard with used carpet in good condition. Carpet may have some discoloration or wear and a

carpet bar will be utilized at modline seams. New carpet is available for an additional charge. If provided, new carpeting should receive a minimum of 72 hours of airing-out time, under well-ventilated conditions, prior to occupancy.

Delivery Date: Delivery date will not be confirmed until MMMC receives the signed lease agreement (or an acceptable equivalent) and all credit conditions have been met.

DSA Classrooms include: (2) 8040 marker boards, (1) fire extinguisher at each exit, empty back box with conduit stubbed to ceiling for future pull station & horn, skirting for perimeter of building only, standard factory ramp, and wood sill foundation for level site.

General: Customer's site must be dry, compacted, level and accessible by normal truck delivery. Pricing does not include any clearing or grading of sites, obstruction removal, site or final building clean up, any asphalt transitions, dolly, crane, forklift, electrical or plumbing connections, window coverings, furniture, casework, appliances, doorstops, phone or data lines, gutters, downspouts or tie-in, temporary power, temporary fencing, traffic control, flagmen, soil and/or pull test, custom engineering, fees associated with inspections, city or county submittals and/or use permits, security screens, door bars and any item not specifically listed as being included.

Ramps: Site conditions may affect ramp configuration and cost. Ramp transitions by others (from end of ramp to grade). If applicable, extended or custom rails by others. Ramp skirting is optional. MMMC provides used/refurbished ramps - new ramps available for purchase only.

Site Installation Requirements: Prior to delivery, the Lessee shall mark the four corners of the building on the site/pad location itself, including door/ramp location. Should special handling be required to position, install, or remove the classroom on the Lessee's site due to site conditions/constraints and/or obstructions, additional costs will be charged to Lessee. Additional rolling charges may be applicable as site conditions necessitate.

Site Plan Review: Lessor is not responsible for review and verification of Lessee site plans, civil plans, soils tests/survey's, etc. It is the responsibility of the Lessee to ensure the site plans and site conditions meet applicable codes and governing body approvals. This includes, but is not limited to, ensuring the building pad/site allows for standard delivery and installation based on the minimum foundation design tolerances as per applicable approved stockpile drawings/foundation design.

Used building sale:

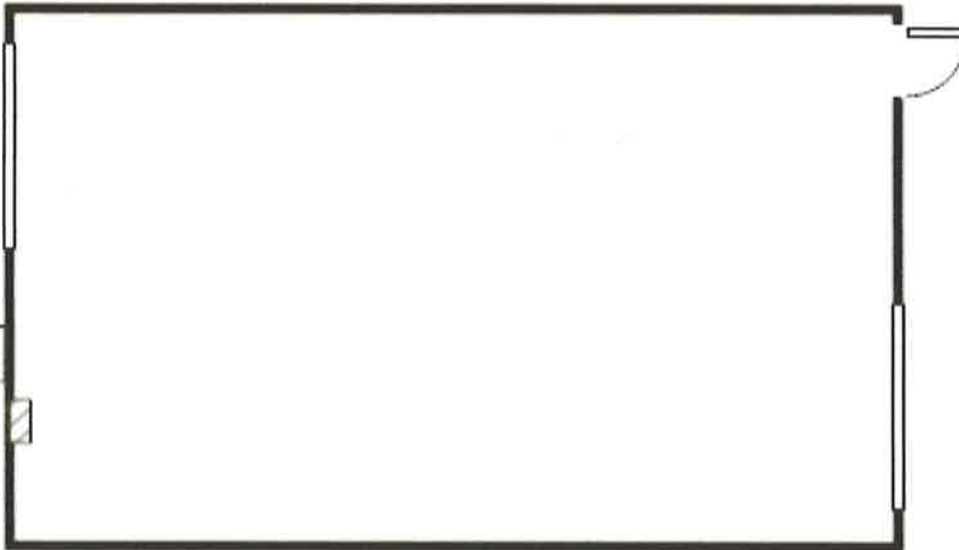
Quotation is for a used modular building sold in "as is" condition. Unless stated otherwise, MMMC will only perform a general cleaning & repair, reseal the roof, doors & windows, and test the electrical, mechanical & plumbing systems to ensure working condition at the time of delivery. For warranty information, please refer to the Supplemental Sale Terms and Conditions located on Seller's website at:

<https://www.mobilemodular.com/Content/Documents/ContractTerms/Supplemental-Sale-T-and-C.pdf>

Yes - Prevailing Wage: Pricing includes prevailing wage and certified payroll for installation work performed on site.

Floor Plans

Classroom, 24x40 DSA (Item1001)



All drawings and specifications are nominal.

Additional Information

- Quote is valid for 30 days.
- Customer's site must be dry, compacted, level and accessible by normal truck delivery. Costs to dolly, crane, forklift, etc. will be paid by customer. Unless noted, prices do not include permits, stairs, foundation systems, temporary power, skirting, engineering, taxes or utility hookups.
- Subject to equipment availability. Unless noted, equipment and related furnishings, finishes, accessories and appliances provided are previously leased and materials, dimensions, and specifications vary. Detailed specifications may be available upon request.
- This transaction is subject to prior credit approval and all terms, conditions, and attachments of MMMC's standard contract.
- Down Payment required on execution.
- **Sales Tax will be calculated based on the tax rate at the time of invoicing.**
- **Unless otherwise noted, prices do not include prevailing wages, Davis-Bacon wages, or other special or certified wages.**

Mobile Modular Easy Sale. Sign Me Up!

Getting your modular building on its way has never been easier... and faster. With Mobile Modular Easy Sale you can convert your Sale Quotation directly into a Sale Agreement by signing below. Once we receive your signed Easy Sale option, we'll finalize your building details and get your project on its way.

Review and acknowledge agreement.

This Quotation is subject to Mobile Modular Management Corporation, a California corporation, herein known as seller (the "Seller"), credit approval of Customer, herein known as buyer (the "Buyer"). Seller does not warrant that the equipment meets any local or state code not specifically listed herein. Equipment is subject to availability. By signing below, customer accepts the terms of this quotation including prices and specifications, and instructs Seller to make appropriate arrangements for the preparation and delivery of the Equipment identified herein, and agrees that such signature constitutes customer's acceptance of and agreement to the Seller's Sale Agreement. Such sale, and customer's agreement thereto, is subject to Seller's standard terms and conditions located on the Seller's web site at (www.mobilemodular.com/contractterms) which are incorporated by reference herein. Customer may request a copy of the terms and conditions from Seller. No alterations, additions, exceptions, or changes to any Quotation or Agreement made by Buyer shall be effective against Seller, whether made hereon, contained in any printed form of Sale or elsewhere, unless accepted in writing by Seller. Any customer purchase order or other customer-provided document purporting to replace, supersede or supplement the terms and conditions of the Seller's Sale Agreement shall carry no force or effect except as an instrument of billing.

Seller:
Mobile Modular Management Corporation

By: _____

Name: _____

Title: _____

Date: _____

Buyer:
Point Arena School District

Signature: _____

Print Name: _____

Title: _____

Date: _____